Q&A

1. What can this instrument measure?

Various types of food – soups, sauces, condiments, dressings, fish, deli meats, brine, dairy, crackers, chips, and more - can be measured.

2. How do I measure my food?

Different types of food may require different preparation for measurement. Please refer to "Measurement Method."

3. Can I use tap water for dilutions?

Distilled water is the best, but tap water may be used. Tap water may affect the readings slightly (approx. 0.01%). Do not use mineral water or ion water as they will affect the readings.

4. How do I clean it?

The entire body can be washed under running water. Use soap to remove persistent residues. Clean greasy residues with ethyl alcohol and rinse with water.

5. The readings are unstable.

Try stirring the sample on the sensor while measuring.

6. Can it measure cold / hot food?

Leave the sample on the sensor for 30 seconds before measurement. Alternatively, take multiple readings until the readings stabilize.

7. How often does it need to be calibrated?

Zero-set the instrument at the beginning of each day. Clean the sensor thoroughly and press ZERO with nothing on it. For official calibration, please contact ATAGO.

8. The readings seem wrong.

Apply water or ethyl alcohol on the sensor and wipe it off with tissue paper. Repeat the process a few times if using water. If this does not solve the problem, reference set with a 2.5% standard salt solution.

9. What is the storage instruction?

Store in the box that the instrument originally came in.



http://www.atago.net/ overseas@atago.net

	TEL: 1-425-637-210
ATAGO INDIA Instruments Pvt. Ltd.	TEL : 91-22-28544915
	TEL:66-21948727-9
CATAGO BRASIL Ltda.	TEL : 55 16 3913-840
CATAGO ITALIA s.r.I.	TEL : 39 2 36557267
CATAGO CHINA Guangzhou Co., Ltd.	TEL: 86 20-3810606
	TEL : 7-812-777-96-9
* Specifications and appearance are subject t	o change without

Headquarters: The Front Tower Shiba Koen, 23rd Floor 2-6-3 Shiba-koen, Minato-ku, Tokyo 105-0011, Japan TEL: 81-3-3431-1943 FAX: 81-3-3431-1945 customerservice@atago-usa.com



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ENV.01 15020000PP Printed in Japan

What's this?

Families that season their miso soup lightly - 383g/year

The average yearly intake of sodium/salt for a Japanese citizen is **3800g**

Japan, a country renowned for its longevity (average life expectancy of 84 years old) consume this much salt.

Around the world, most families have special recipes for a favorite dish. In Japan, every family has their own miso soup recipe. Individual preference in strength of miso soup's flavor can make a significant difference in salt consumption. A lightly seasoned miso soup can contain around 0.7g of salt in 100g of soup whereas a heavily seasoned miso soup may contain 1.2g of salt in 100g of soup. This difference in salt, when miso soup is consumed daily, adds an additional 274 grams (approx. 18 tablespoons) per year. Salt is a vital ingredient that brings out the flavor of food. Excessive salt consumption, however, may pose various health risks such as hypertension.

A flavorful, savory miso soup can be made by balancing the amount of dashi (a Japanese soup stock) and the amount of miso. The proper balance reduces the need to add more miso thus reducing salt in the final dish.

Whether for your family, guests, or customers, promoting a healthy low-sodium lifestyle is simply a few drops away with the PAL-SALT.

customerservice@atago-italia.com info@atago-china.com

40713232 customerservice@atago-india.com

customerservice@atago-thailand.com

customerservice@atago-brasil.com

info@atago-russia.com

specifications and appearance are subject to change without notice.



Families that season their miso soup heavily - 657g/year

> 1 Tablespoon = 15g One pile of salt = 100g



Cat.No.4250

"I have never used a salt meter."

A wide variety and price range of salt meters are available online. ATAGO is your dietary salt reduction partner. Learn how the PAL-SALT is unlike any other salt meters on the market.

"I have used/am currently using a salt meter."

Users of conventional salt meters are often concerned with the durability of the instruments as well as the repeatability and accuracy of the readings. ATAGO's PAL-SALT was developed to satisfy the demand for a reliable product.

Why choose ATAGO?

"The readings fluctuate with hot,

At first glance, dip-type salt meters may

seem easy to use. However, users of those

dip-type salt meters are often unhappy with

inaccurate readings caused by unreliable

On the other hand, the PAL-SALT has a

basin-shaped sensor on which food samples

It will provide reliable readings for any sample

temperature compensation.

including hot, oily soups.

are placed.

oily soups."

Longevity

Reliability

"My salt meter broke after a short while."

Conventional gold-plated electrodes may be scratched/worn off over time, which causes erroneous readings.

The electrode of the PAL-SALT is made of titanium, which is more resistant than gold. Equipped with the full-body water resistance, it can withstand harsh environments, such as an industrial kitchen

ATAGO's resolve to create an instrument distinguished from other flimsy, practically disposable salt meters on the market has been realized

Whenever you have questions or problems, our technical support services team will be happy to assist you.

Calibration

"I am not sure if my salt meter is measuring accurately."

Calibration is the inspection of an instrument to make sure that it is performing as it should

Is your salt meter calibratable? The PAL-SALT is. When the readings seem to be off, it can be checked and corrected for any errors by you.

ATAGO is also a JCSS-approved manufacturer and provides full calibration services. From manufacturing to sales and support, ATAGO has been and will continue walking side by side with our customers.

Specifications

PAL-SALT	Cat.No.4250
Measurement range	0.00 to 10.0% (g/100g) of salt concentration
	5.0 to 100°C
Resolution	0.01% for salt concentration of 0.00 to 2.99%
	0.1% for salt concentration of 3.0 to 10.0%
	0.1°C
Measurement accuracy	Displayed value ±0.05%
	(for salt concentration of 0.00 to 0.99%)
	Relative precision ±5%
	(for salt concentration of 1.00 to 10.0%)
	±1°C
Sample temperature	5 to 100°C
Ambient temperature range	10 to 40°C
Sample volume	At least 0.6ml
Measurement time	Approx. 3 seconds
Power supply	Two (2) AAA alkaline batteries
Battery life	Approx. 8,000 measurements (when using alkaline batteries)
International Protection class	IP65
Dimensions and weight	55(W)×31(D)×109(H)mm,100g (main unit only)

Off Set function

Features the offset function which enables the programming of a coefficient to automatically convert measured values. Able to directly display measurement value correlated to other principles, such as titration. By setting the dilution factor, the original salt concentration can be directly displayed.

Simple 3-second Measurement



to be measured onto button.

the sample stage.



B Result Apply the samples Press the START Measurement value is displayed in 3 seconds

Oily/fatty food



Measurement Method Depending on the type of sample (food to be measured), different preparation may be required.

Liquids that are drinkable as is

Thin and watery liquids, such as broth, can be measured by placing a few drops directly on the sensor and pressing START.



Thick liquids, pastes

Sauces, soup bases, gravies need to be diluted to 10%. If it is not drinkable as is (anything above 6% Brix with a refractometer), dilute it. The PAL-SALT measures the conductivity of electrolytes. The thicker a solution is, the more tightly the molecules are positioned, and therefore, the less conductive and the more difficult it is to measure. The readings, if not diluted, may be lower than the actual salt content.



Salty foods (above 10% salt)

Products that contain more than 10% salt, such as pickle brine, need to be diluted. For example, the 10% dilution of a 12% salt brine will measure 1.2%, and the 20% dilution will measure 6%. Adjust the dilution factor so that the salinity falls within the measurement range.



will take for the salt to be drawn out into water. Set a soaking period that works for each food. The PAL-SALT PROBE has a probe sensor for direct measurement.

Preparing Solid Foods *Varies by type



Dicing Deli meats and pickles chopped up.



Solid foods	
Mince/grind/crush solid foods, such as deli	
meats, fish, and potato chips, and dilute with	
water to 10%. Allow the salt to leach out of the	
food for approximately 30 minutes. Measure the	
salinity of the water and multiply the reading by	
10. The higher in salt the food is, the longer it	











98.0

3. Stir.

Making a 10% Dilution Always measure your food and water by weight.







2. Dilute. Add water until the total weight is 10 times the amount of food.



Parts

Sample Stage Apply the samples to be measured.

LCD

Displays large, easy-to-read numbers

START Button Takes a measurement

ZERO Button Zero-sets with air nothing on the sensor

Lanyard Hole Lanyard sold separately

> Batterv Compartment 2 × AAA batteries

"Pocket" Salt Meter Cat.No.4250 PAL-SALT

ATAGO

START

Pocket

SALT METER

(ZERO)

PAL-SALT

If the readings fluctuate when measuring oily/fatty samples, try stirring the sample on the sensor while measuring for more stable readings. When measuring the salinity of oil-packed products, extract the sample from the oil and allow excess oil to drain. Mix 10 grams of sample with 90 grams of water to create a 10% dilution. Mix or shake very well and let settle. Residual oil should float to the top of the container. Take a sample from below the oil layer and place on the sensor. Multiply the displayed reading by 10 to obtain the salt concentration of the original sample.





Calculating Salt Content from Nutrition Label

The sodium (Na) content is indicated on most packaged food products. Calculate the salt (NaCl) content by the following formula:

NaCl (g) = Na (mg) × 2.54 / 1000

Chloride Titration (Mohr Method)

Titration with silver nitrate measures chloride ion concentrations. The PAL-SALT uses conductivity. Both methods measure the salt %, but the measurement principles are different, and therefore, the readings may not always match up.